

<b>PGDM Curriculum from the Academic Year 2022-23</b>			
<b>Sr. No.</b>	<b>Course Code</b>	<b>Trimester I</b>	<b>Credits</b>
		<b>Insurance</b>	
1.	2201	Fundamentals of Life Insurance & General Insurance	3
2.	2202	Laws & Regulations Governing Insurance	3
3.	2203	Fire Insurance	3
		<b>Management</b>	
4.	2212	Fundamentals of Services Marketing	3
5.	2213	Interpersonal & Group Processes	3
6.	2214	Quantitative Techniques	3
7.	2215	Financial Accounting & Reporting	1.5
8.	2216	Managerial Economics- I	1.5
9.	2217	Non-credit Course in Business Communication	-
		<b>Total</b>	<b>21</b>
<b>Sr. No.</b>	<b>Course Code</b>	<b>Trimester II</b>	<b>Credits</b>
		<b>Insurance</b>	
10.	2204	Life Insurance Products and Underwriting	1.5
11.	2205	Health Insurance	3
12.	2206	Motor Insurance	3
		<b>Management</b>	
13.	2218	Optimization Techniques	3
14.	2219	Strategic Management	3
15.	2220	Financial Management	1.5
16.	2221	Organization Design, processes and change	3
17.	2222	Legal Aspects of Business	1.5
18.	2223	Digital Technologies for Insurance Business Management	3
		<b>Total</b>	<b>22.5</b>
<b>Sr. No.</b>	<b>Course Code</b>	<b>Trimester III</b>	<b>Credit</b>
		<b>Insurance</b>	
19.	2207	Marine Cargo Insurance	3
20.	2208	Reinsurance	3
21.	2209	Engineering Insurance	1.5
22.	2210	Liability Insurance	3
23.	2211	Insurance Distribution Management	1.5
		<b>Management</b>	
24.	2224	Business Research Methods	3
25.	2225	Marketing Strategies	3
26.	2226	Managerial Economics- II	1.5
27.	2227	Data Analytics for Insurance	3
		<b>Total</b>	<b>22.5</b>

Sr. No.	Course Code	Trimester IV	Credit
		<b>Insurance</b>	
28.	2301	Miscellaneous insurance	1.5
29.	2302	Agriculture & Rural Insurance	1.5
30.	2303	Actuarial aspects of Life Insurance	1.5
31.	2304	Actuarial Aspects of General Insurance	1.5
32.	2305	Insurance Investment Management	1.5
33.	2306	Annuities and Pensions	1.5
34.	2307	Insurance Accounting	1.5
		<b>Electives (Insurance- ANY Two)</b>	
35.	2308	Gen.Ins. - Advanced Reinsurance	1.5
36.	2309	Life Ins. - Advanced Life Insurance Underwriting	
37.	2310	Gen. Ins. - Advanced Insurance Claims Management	1.5
38.	2311	Life Ins. - Life Insurance Claims	
		<b>Electives (Management- ANY ONE)</b>	
39.	2318	Consumer Behaviour (Marketing)	3
40.	2319	Project Finance (Finance)	
41.	2320	Performance Management & Measurement (HR)	
42.	2321	R for Insurance Data Science (IT)	
		<b>Total</b>	<b>16.5</b>
Sr. No.	Course Code	Trimester V	Credit
		<b>Insurance</b>	
43.	2312	International Practices in Insurance	1.5
44.	2313	Marine Hull, Aviation, Oli & Energy Insurance	3
		<b>Electives (Insurance- ANY Two)</b>	
45.	2314	Gen. Ins. - Advanced Health Insurance	1.5
46.	2315	Life Ins. - Development of Life Insurance Products	
47.	2316	Gen. Ins. - Advanced Property Insurance	1.5
48.	2317	Life Ins. - Group & Micro Insurance Management	
		<b>Management</b>	
49.	2322	Disaster & Sustainability Management	1.5
50.	2323	Enterprise Risk Management	3
		<b>Electives (Management- ANY ONE)</b>	
51.	2324	Sales & Distribution Management (Marketing)	3
52.	2325	Financial Derivatives Management (Finance)	
53.	2326	Leadership and Change Management (HR)	
54.	2327	Python for AI in Insurance (IT)	
55.	2328	Non-credit Course in Banking	-
		<b>Total</b>	<b>15</b>

Sr. No.	Course Code	Trimester VI	Credit
		<b>Management</b>	
56.	2329	Business Ethics	1.5
57.	2330	Entrepreneurship & Innovation	1.5
58.	2331	Environmental, Social & Governance (ESG)	1.5
		<b>Electives (Management- ANY ONE)</b>	
59.	2332	Business-To-Business Marketing (Marketing)	3
60.	2333	Behavioural Finance (Finance)	
61.	2334	Organization Development (HR)	
62.	2335	Cyber: Risk, Liability & Insurance Management (IT)	
		<b>Total</b>	<b>7.5</b>

Insurance Subjects		Management Subjects	
Trimester I	9	Trimester I	12
Trimester II	7.5	Trimester II	15
Trimester III	12	Trimester III	10.5
Trimester IV	13.5	Trimester IV	3
Trimester V	7.5	Trimester V	7.5
Trimester VI	-	Trimester VI	7.5
<b>TOTAL</b>	<b>49.5</b>	<b>TOTAL</b>	<b>55.5</b>

Particulars	Credit
Courses (Compulsory & Electives)	105
Summer Internship Project (SIP)	6
Major Research Project (MRP)	3
Value additional Project (VAP) (Market Research, Product Innovation, etc.)	3
Professional Orientation (Guest Lectures, Soft skills, Awareness of Current Business Scenario)	3
<b>Total</b>	<b>120</b>